

Message Text

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ATHENS FOR RTDO

E.O. 11652: N/A
TAGS: BEXP, EMIN, SY
SUBJECT: POSSIBLE TRADE OPPORTUNITY: SUPPLY FOR ANCILLARY MATERIAL FOR COMPLETION OF 6000 UNIT HOUSING PROJECT ON BEHALF OF HOUSING COOPERATIVE ASSOCIATION. -SPECIAL PROJECT-

THE ASSOCIATION OF THE COMMON HOUSING COOPERATIVE FOR THE PROFESSIONAL SYNDICATES HAS APPROACHED INDIVIDUAL SYRIAN BUSINESSMEN TO NEGOTIATE A SINGLE CONTRACT TO PROVIDE ANCILLARY MATERIALS (LISTED BELOW) TO COMPLETE A HOUSING PROJECT AT DUMMAR (12 KMS WEST OF DAMASCUS). NO FORMAL TENDER WILL BE ISSUED. THE PROJECT, ENCOMPASSING 6000 APARTMENTS, IS PRESENTLY IN THE FINAL STAGES OF CIVIL WORKS AND COMPLETION OF APARTMENTS IS EXPECTED TO BEGIN SHORTLY, REQUIRING DELIVERIES TO BEGIN WITHIN 4 MONTHS. FINANCING IS REQUIRED. (ACCORDING TO ONE BUSINESSMAN A UK FIRM HAS OFFERED TERMS OF 20 PERCENT DOWN PAYMENT, ONE HALF (THE BALANCE IN 18 MONTHS AND THE REMAINDER AT 42 MONTHS AFTER BEGINNING OF DELIVERIES WITH NO INTEREST). LOANS WILL BE GUARANTEED BY THE GOVERNMENT-OWNED SYRIAN HOUSING BANK. ONLY ONE SYRIAN BUSINESSMAN HAS CONTACTED EMBASSY WITH THIS PROJECT SEEKING AMERICAN SUPPLIERS, MOHAMAD NIZAR WATTAT, P.O.BOX 3782, TELEPHONE 554181/660089, CABLE WATTAR SHOES DAMASCUS. HE IS SEEKING BIDS TO INCLUDE 5 PER-

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CENT COMMISSION. MR. WATTAR ADVISES THAT FIRM PROVIDING MATERIALS FOR THIS PROJECT WILL HAVE EXCELLENT OPPORTUNITY COMPETE FOR FOLLOW- ON HOUSING PROJECT BY SAME COOP FOR 20,000 UNITS AT ADRA (50 KMS NORTH OF DAMASCUS) IN TWO YEARS'S TIME. LIST OF GOODS FOLLOWS. ALL PRICES SHOULD BE CIF TARTOUS/LATTAKIA ANOJZROPQX DOWN BY ITEMS FINAL PRICES CAN BE NEGOTIATED ON BASIS OF QUALITY AND SPECIFICATIONS.

GIVEN DELAYS IN POST AND CABLE EMBASSY WILL BE HAPPY TO
PASS ON BIDS.

ADHESIVE MATERIALS FOR WALL TILES, ENOUGH TO 350,000 M2
OF TILES; PLASTERS, ENOUGH TO 3,000,000 M2 (6000 FLATS);
INSULATING MATERIALS FOR OUTFH
8#) , ENOUGH TO COVER
600,000 M2 OF OUTSIDE
INSULATING MATERIALS FOR
RETAINING WALLS, ENOUGH TO COVER 28,000 M2; HARDWARE FOR
WOODEN DOORS, ENOUGH FOR 60,000 WOODEN DOOR; WINDOW GLASS
6 MM THICKNESS 300,000 M2; ALUMINIUM RADIATORS, 300,000 M2;
STEEL RADIATORS, 300,000 M2; BATH TUBS 170 CM LENGTH AND
110 CM, 6000 BATH TUB; STAINLESS STEEL SINKS FOR KITCHEN
AND PANTRY WITH 2 BOWLS AND DIMENSIONS BETWEEN 120X50 OR
120X60 CM, 12000 SINK; TAPS, MIXER AND FITTINGS, ENOUGH FOR
(6000 FLATS); CERAMIC TILES 20X20 CM 700,000 M2;
ALUMINIUM SECTIONS FOR WINDOWS AND DOORS, 1000 TON;
ACCESSORIES FOR ALUMINIUM WINDOWS AND DOORS, ENOUGH FOR
80,000 WINDOWS AND DOORS; GALVANIZED STEEL SHEETS THICK-
NESS (1-1.5) MM WIDTH (300 - 1000) MM, 3000 TON;
POLISHING MACHINE FOR CERAMIC TILES DRIVEN BY ELECTRIC
MOTOR OR BY DIESEL ENGINE, 70 PIECES; ADMIXTURE FOR REDUC-
ING WATER IN CONCRETE, ENOUGH TO 300,000 M3 OF CONCRETE.

(TO ASSIST US FIRMS IN PREPARING BIDS, IT IS OUR EXPERIENCE
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THAT LASH SHIPMENTS FROM BALTIMORE OR WILMINGTON, N.C. ARE
FASTEST MEANS OF SHIPMENT TO SYRIA.)

IN INTEREST OF MEETING SHORT LEAD TIME MR. WATTAR IS WILLING
TO GO TO US OR ATHENS TO NEGOTIATE DETAILS WITH COMPANIES
PROVIDING A SERIOUS BID OR SEE REPRESENTATIVES IN DAMASCUS.
OFFERS MUST BE PRESENTED TO COOP NLT THAN APRIL 15.
MURPHY

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